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## Researching powerful people: a neglected aspect of development studies

"up-system research"







#### Development worker...as spy

- Ministry
- Village leaders
- Religious leaders
- Elite networks
- Funders
- Facilitators
- Enemies





## "up-system" research among "down-system" groups



#### **Colonial research**



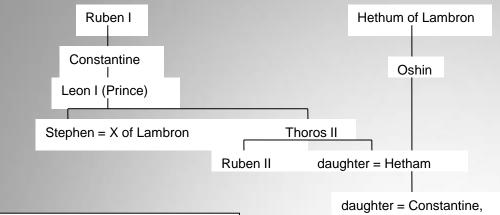
THE CHIKFTAINESS OF MOBILIA, ONE OF THE COMORO ISLANDS.

LOKELE CHIEFS.

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4. Chef Coven if an Ante ?



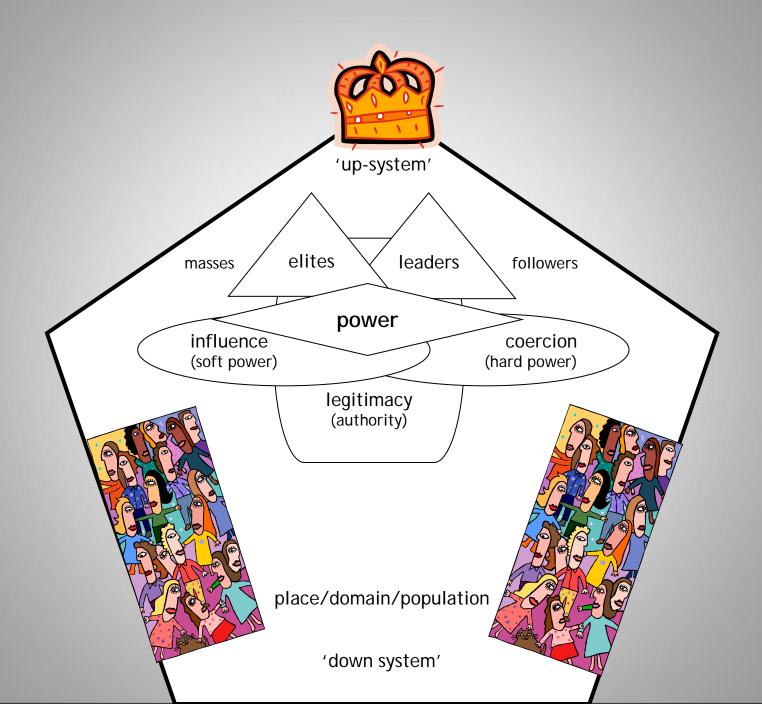
Lineage charts – family trees

laughter = Constantine, Regent of Armenia

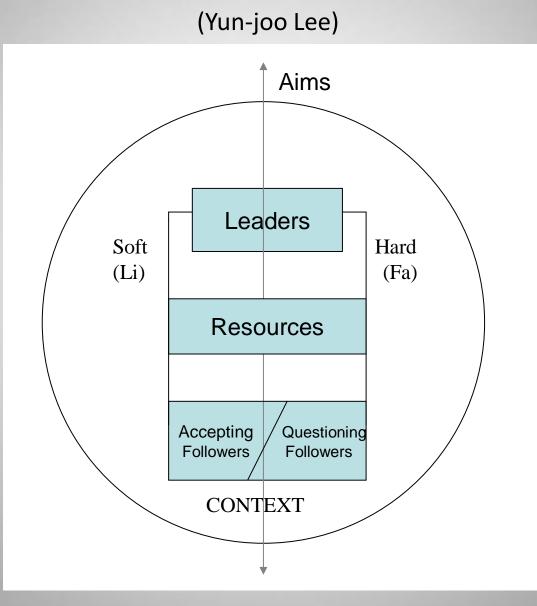
#### **Tribal hierarchies**

Akan chieftaincy ()	Role:
Omanhene	Paramount chief
Gyasehene	Personal Secretary
Obaatan	Counsell
Tofuhene	Warri, head of companies
Adontehen Nkyidom Nyimfahene Benhumhene	Military, fward Military, rear Military, right flank Military, left flank
Akyampimhene	Resource sharing
Mankrando	Purification, hygiene
Guantuahene	Sanctuary f people
Nsumankwahene	Oracle, fesight planning
Nkosuohene	Regional development
Entourage Okomfo 'Stool wife' <i>Okyeami</i> 'Queen mother'	Priest(ess) Young girl Linguist, speech-maker Social ganiser

- accountability NGOs
- police , judges
- journalists, 'paparazzi'
- novelists, film makers
- diplomats, spies
- CEOs
- historians
- museum curators
- politicians
- leadership trainers
- psychologists
- genealogists



#### understanding leadership





### up-system research strategies



# "surgical"

planning:

- focus
- purpose
- problematization
- research design
- strategies...



# (indirect) secondary analysis





ANNEX TO APPENDIX TO ENVICEMBLE A PRETENTS TO JUSTICY US NILITARY INTERVENTION IN CON

(Note: The courses of action which follow are a preliminary submission suitable only for planning purposes. They are arranged neither abronologically nor in ascending order. Together with similar inputs from other agencies, they are intended to provide a point of departure for the development of a single, integrated, time-phased plan. Such a plan would permit the evaluation of individual projects within the context of cumulative, correlated actions designed to lead inexorably to the objective of adequate justification for US military intervention in Cuba).

1. Since it would seem desirable to use legitimate provocation as the basis for US military intervention in Ouba a cover and deception plan, to include requisite preliminary nations such as has been developed in response to Task 33 c, could be executed as an initial effort to provoke Cuban remotions. Harasament plus deceptive actions to convince the Cubane of imminent invasion would be explasized. Our military posture throughout execution of the plan will allow a repid change from exercise to intervention if Caban response justifies.

 A series of well coordinated incidents will be planned to take place in and around Quantenamo to give genuine appearance of being done by hostile Ouban forces.

a. Incidents to establish a credible attack (not in ahronological order):

(1) Start rumors (many). Use clandestine radio.

(2) Land friendly Oubans in uniform "over-the-femoe" to stage attack on base.

(3) Capture Cuban (friendly) saboteurs inside the base.

(4) Start riots near the base main gate (friendly Oubane).

> Armex to Appendix to Emolosure A

#### (indirect) documentary



'Operation Northwoods' (1962) U.S. plan to stage acts terrorism on US territory, and blame Cuba

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### (indirect) historical and archaeological methods



Grave Number	Position in Cenetory	Date Excavated	Photograph Number
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### (indirect/direct) remote research (e-observation)

# real-time internet relays

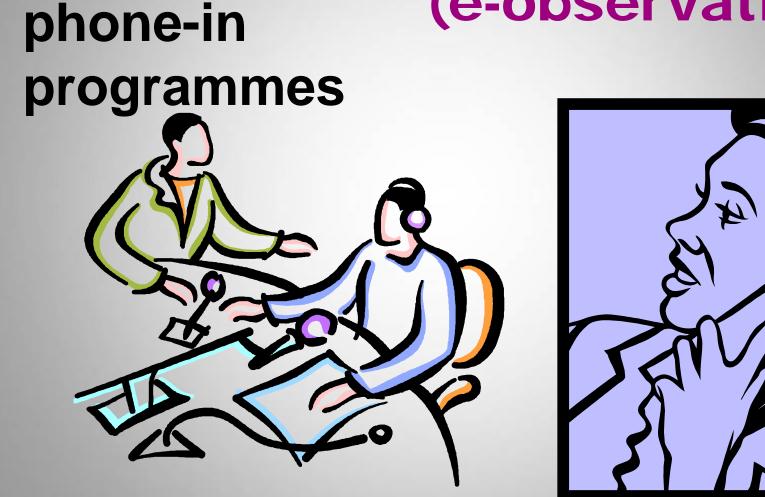




#### (indirect/direct) remote research (e-observation)



### (indirect/direct) remote research (e-observation)



# (direct) opportunism



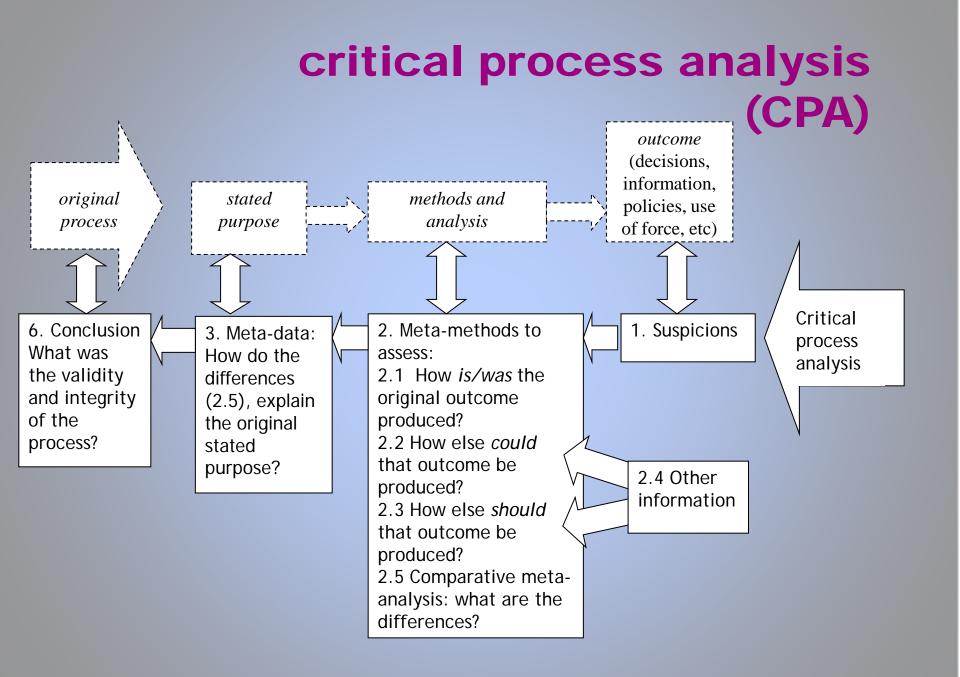


# critical process analysis (CPA)

'process analysis' – industry - organization

input > process > output

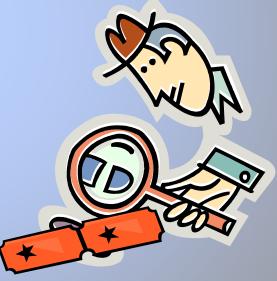
analyse steps in the process to make it more efficient



#### **Crime investigation**

# How it was done? (process) = "Who done it"





#### Social protocol is/was should could





# Iran



is

#### *should* Taliban



#### *could* North Korea





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#### Zimbabwe





#### **Israel Embassy**

On December 27, 2008, after enduring an 8-year-long barrage of 12,000 rockets...Israel launched a military operation against Hamas in Gaza.

'Hamas indiscriminately fired over 12000 rockets.'

'Hizbullah has some 12000 rockets facing our northern border.'

'The head of Lebanon's Hizbullah movement said his fighters have more than 12,000 rockets they could use to attack northern Israel.' Could that be a round number?

Could they be counted?

Should have been destroyed?

**Should** the estimate from Hezbollah be the same as the one from Israeli government?!

<b>Education process</b>
•is/was
•should
•could











Drafting process :

- main text and summary etc

should be consistent

- *was* not

- could have been

The Main Text states: Saddam attaches great importance to the possession of chemical and biologica weapons(Chap. 3, para. 5, point 1)	In the Main Conclusions the wording was altered to: Saddam continues to attach great importance to the possession of weapons of mass destruction (Chap. 3, para.1, conc.2.) In the <b>title</b> and <b>summary</b> this becomes: <i>Iraq's</i> weapons of mass destruction (Para. 8)
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**Analysis:** 'Chemical and biological weapons' become 'weapons of mass destruction', and Saddam's apparent opinion becomes ongoing and current. Hypothetical weapons then become actual weapons in Title and Summary. 'Chemical and biological weapons' (CBW) are not always 'weapons of mass destruction' (WMD). This is clarified by the CIA (2004), and the Iraq Survey Group (2004):

Chemical Weapons and Biological Weapons need to be of a certain size to count as WMD. Single chemical biological artillery rounds would not be considered to be WMD, due to the limited damage they could produce.

Had those drafting the Main Text intended the meaning implied by the Main Conclusions, Title and Summary, they could have simply written, 'Saddam continues to attach great importance to Iraq's possession of its WMD.'



*suspicion* – "500,000 -1,000,000 refugees in Amman"

#### *is* – rough estimate



*should* – 25% more water and sewerage





*could* – be an overestimate to get funding

"The New York Times had a headline saying there were 'close to a million' refugees in Jordan, and the UNHCR estimated 700,000. Jordan's population is 5.5 million, so an influx of 700,000 would be like 38 million refugees entering America... An influx of say half-a-million would increase Amman's population by nearly a quarter. "



# "research up"

